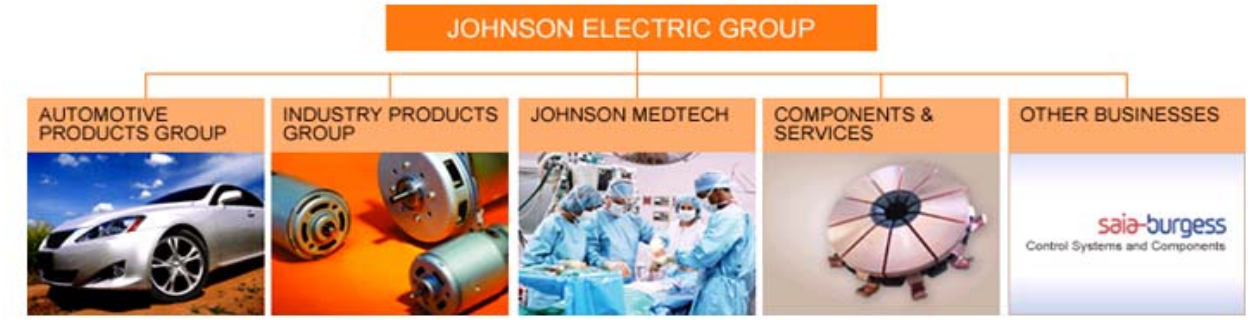
# FACT SHEET

17 May 2012

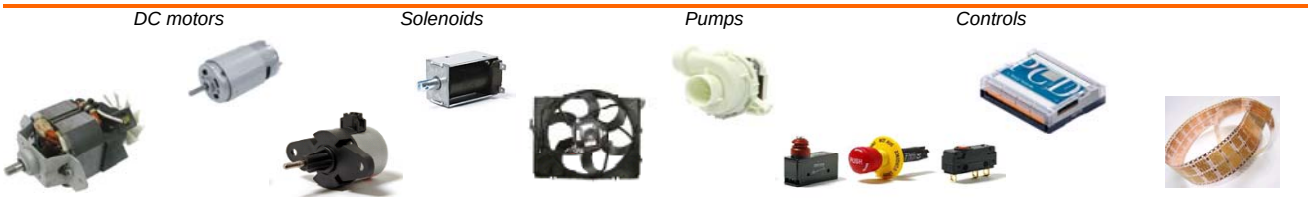



## OUR VISION

***To be the world's definitive provider of innovative and reliable motion systems***

## WHO WE ARE

Johnson Electric is a global leader in motion products, control systems and flexible interconnects. We serve a broad range of industries including automotive, domestic appliances, office products, industrial equipment, consumer goods, medical devices and infrastructure automation.




## FINANCIAL HIGHLIGHTS

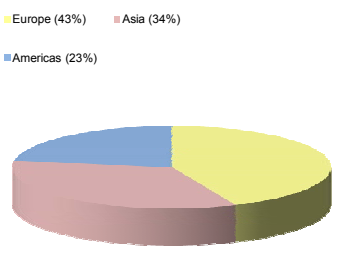
| US$ Millions<br>(per share data in US cents) | FY10/11 | FY11/12 | %<br>Change |
|---|---|---|---|
| Sales | 2,104 | 2,141 | *2%* |
| EBITDA (excl. nonrecurring items) | 323 | 330 | *2%* |
| % of Sales | 15.3% | 15.4% | |
| Profit attributable to shareholders | 182 | 187 | *3%* |
| % of Sales | 8.6% | 8.7% | |
| Earnings per share | 4.97 | 5.16 | *4%* |
| Dividends per share | 1.16 | 1.28 | |
| Return on average equity | 14.0% | 12.8% | |

*Johnson Electric's Financial Year runs from April 1st through March 31st.*
*FY10/11 denotes the 12 month period ending on March 31st, 2011.*

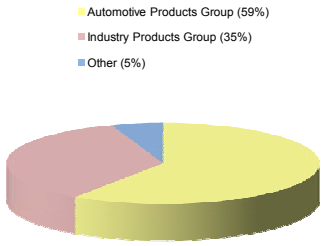
## KEY MILESTONES

- ► 2010: Opened plants in Guangxi, China and Chennai, India
- ► 2007: Established Johnson Medtech medical device subsystems
- ► 2005: Acquired Saia-Burgess (stepper motors, switches, actuators, controls)
- ► 1999: Acquired Electric Motor Systems from Lear Corp. (automotive motors & cooling fan modules)
- ► 1984: Listed on the Hong Kong Stock Exchange (Code: 179)
- ► 1982: Established manufacturing base in Shajing, China
- ► 1959: Founded by the late Mr. Wang Seng Liang and Mrs. Wang Koo Yik Chun in Hong Kong

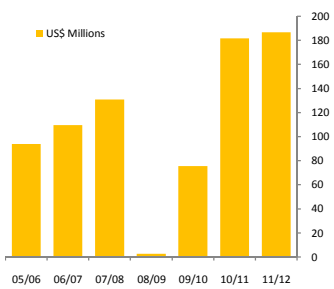
## Sales by Region FY11/12




## Sales by Division FY11/12




## Profit Attributable to Owners




JOHNSON ELECTRIC
innovating motion

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# *Recent Product Innovations from Johnson Electric*

**Johnson Electric's business strategy is to be the complete "product life cycle partner" for its existing customers and to attract new customers through differentiated and compelling new products. The customer product life cycle starts with highly innovative new products and extends to mature high volume custom products.**

**Below are some examples of Johnson Electric's motion technology leadership.**

## Energy Saving Motion Products for Automotive Applications

Cooling Fan Module

Compact Series

In today's automotive industry, fuel economy, safety and comfort have high priority for automotive OEMs and consumers. To align with this trend, Johnson Electric develops innovative, energy efficient, compact and reliable motor products.

Our industry leading electronic commutated cooling fan module product line keeps the engine at optimal temperature, thereby improving fuel efficiency. Based on Johnson Electric's patented curve technology, the recently announced "Compact" series can reduce motor weight by 30% while maintaining high performance and high efficiency. The weight reduction improves the vehicle's fuel economy.
Johnson Electric new Compact series include a product line developed for haptic control applications that can enhance driving safety as well as a product line developed for applications like lumbar support that will improve driving comfort.

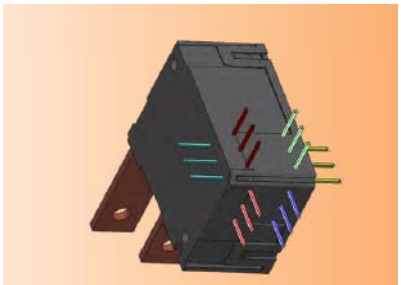
## Disconnect Relay for Smart Meters - Best Electrical Performance in a Compact Design

The remote disconnect function in a smart meter aligns with the requirements of the electric power industry's "smart grid" initiative.

The Ledex-EM product line is a bi-stable latching relay designed to provide the highest electrical performance in a compact package.

This product line provides industry-leading switching performance and reliability, resulting from a unique design that minimizes contact bounce and resistance. This disconnect relay has the highest magnetic tamper resistance in any position, preventing switching by an external magnetic field. The Ledex-EM product line is designed with a circuit breaking capacity up to 120Amps.

For smart meter design flexibility the product line can be customized for multiple control pin-out positions and special terminals.




## Energy-Saving Motors for Residential Range Hoods

These new motors with custom electronic controls are engineered to provide the highest energy saving across all speeds. The motor and control design delivers constant air flow under all conditions. This functionality can automatically adjust motor speed when the system air pressure changes. Pressure changes occur when the filter becomes blocked or when doors and windows are opened or closed.

The range hood motor product line delivers powerful airflow, high efficiency and 50 percent energy savings compared to traditional motors. This energy efficiency also allows the range hood to be used in ventilation mode, providing fresh air to the home throughout the day.